

## **RECENT PUBLICATIONS BY IGLC**

### **BOOKS**

Kets de Vries, Manfred F. R. (2009)

*Reflections on Character and Leadership: On the Couch with Manfred Kets de Vries*, John Wiley & Sons Ltd, forthcoming 20th, March 2009 (see cover attached)

Kets de Vries, Manfred F. R. (2009)

*Sex, Money, Happiness and Death: The Quest for Authenticity*, Palgrave, forthcoming April, 2009. (see cover attached)

KETS DE VRIES Manfred F. R., CARLOCK Randel and FLORENT-TREACY

Elizabeth

*Family Business on the Couch: A Psychological Perspective*. John Wiley and Sons September 2007. (see attached flyer)

KETS DE VRIES Manfred F. R., Konstantin KOROTOV and Elizabeth FLORENT-TREACY

*Coach and Couch: The Psychology of Making Better Leaders*. (INSEAD Business Books series). Palgrave Macmillan. 2007. (Includes chapters by IGLC program directors and INSEAD Faculty).

KETS DE VRIES Manfred F. R.

*The Leader on the Couch*, John Wiley & Sons Ltd, 2006.

KETS DE VRIES Manfred F. R.

*The Leadership Mystique* New, revised edition in English, July 2006, Pearson Publishing, Essex

### **ARTICLES**

Kets de Vries, M., Korotov, K., and Shekshnia, S., Special Issue on Russian Leadership, Volume 37, Issue 3, Pages 211-300 (July-September 2008)

Kets de Vries, M., Guest Editor, Special Issue on Russian Leadership, Volume 37, Issue 3, Pages 211-300 (July-September 2008)

Kets de Vries, Manfred F.R. & Stanislav Shekshnia (2008)

“Interview with a Russian Entrepreneur: Ruben Vardanian,” *Organizational Dynamics*, Special Issue on Russian Leadership, Volume 37, Issue 3, pp. 288-299 (July-September 2008)

Kets de Vries, Manfred F.R. & Stanislav Shekshnia (2008)

“Vladimir Putin, CEO of Russia Inc. The Legacy and the Future,” *Organizational Dynamics*, Special Issue on Russian Leadership, Volume 37, Issue 3, pp. 236–253 (July-September 2008), 2008.

Kets de Vries, M., Korotov, K., and Shekshnia, S. (2008):

Russia: A Work in Progress Transcending the Fifth "Time of Troubles." *Organizational Dynamics* 37(3): 211–220.

KETS DE VRIES Manfred F. R.  
Money, Money, Money. *Organizational Dynamics*. Vol. 36, N° 3, Pp.231-243.  
September 2007.

KETS DE VRIES Manfred F. R. and KOROTOV Konstantin  
Creating Transformational Executive Education Programs. *Academy of  
Management, Learning & Development*. Vol. 6, N° 3, Pp.375-387. September 2007.

KETS DE VRIES Manfred F. R.  
Executive "Complexes". *Organizational Dynamics*. Vol. 36, N° 4, Pp.377-391.  
January 2008. Republished in Portuguese by Fundação Dom Cabral, Forthcoming  
July 2008, # 6.

KETS DE VRIES Manfred F. R.  
"Complex" Executives I have "Met" in Coaching and Consulting. *Organizational  
Dynamics*.

KETS DE VRIES Manfred.  
Decoding the Team Conundrum: The Eight Roles Executives Play. *Organizational  
Dynamics*.

KETS DE VRIES Manfred.  
Money, Money, Money. *Organizational Dynamics*. Vol. 36. Issue 3. Pp. 231-243. Fall  
2007.

KETS DE VRIES Manfred & KOROTOV Konstatin.  
The Future of European Business Leadership EBF, Issue 24, Spring 2006

Kets de Vries, M., and Korotov, K. (2007).  
Creating Transformational Executive Education Programs. *Academy of  
Management Learning and Education* 6(3): 375–387.

KETS DE VRIES Manfred,  
The Spirit of Despotism: Understanding the Tyrant Within, *Human Relations*, 59(2),  
195-220, 2006

KETS DE VRIES Manfred, Pierre VRIGNAUD, Konstantin KOROTOV, Elisabet  
ENGALLAU and Elizabeth FLORENT-TREACY.  
The Development of The Personality Audit: A Psychodynamic Multiple Feedback  
Assessment Instrument. *International Journal of Human Resource Management*.  
Vol. 17. Issue 5. Pp. 898-917. May 2006.

Kets de Vries, Manfred F.R. (2005).  
"Feeling Like a Fake: How the Fear of Success can Cripple your Career and Damage  
your Company," *Harvard Business Review*, 83 (8), 108-116. Translated into Spanish  
in *Expansion Mexico*, special supplement 'Best of Management', October 2006.

Kets de Vries, Manfred F.R. & Stanislav Shekshnia (2006).  
"Vladimir Putin, CEO of Russia Inc.," *Harvard Business Review Russia*, January –  
February, pp. 66-78. Translated into German in *Harvard Business Review*, August  
2006

Kets de Vries, Manfred F.R. and Konstantin Korotov (2006).  
"The Future of European Business Leadership," EBF, Issue 24, Spring 2006.

Kets de Vries, Manfred F.R. (2006).  
"The Spirit of Despotism: Understanding the Tyrant Within," *Human Relations*,  
59(2), 195-220, February 2006.

### **Articles in Books**

KETS DE VRIES Manfred F. R. and BALAZS Katharina  
Where is the Beef? A Clinical Perspective on Organizational Consultation and  
Change. *Handbook of Organizational Development*. Sage Thomas Cummings. (eds.)  
November 2007.

KETS DE VRIES Manfred F. R. and MILLER Danny  
Narcissism and Leadership: An Object Relations Perspective. *Leaders and the  
Leadership Process*. McGraw-Hill Education December 2007.

KETS DE VRIES Manfred F. R. and FLORENT-TREACY Elizabeth  
Contribution to the International Encyclopaedia of Organizational Studies.  
*Organizational Therapy*. 3 Pages. Sage Stewart Clegg and James Bailey. (eds.)  
January 2008.

Kets de Vries, Manfred F.R., Randel Carlock, and Elizabeth Florent-Treacy (2007)  
Contribution to *The International Encyclopaedia of Organizational Studies* on  
'Family Business', Stewart Clegg & James Bailey (eds.), London: Sage publications,  
pp 499-502.

Kets de Vries, Manfred F.R. and Katharina Balazs (2007)  
"Leadership et management des hommes," in *Mention Gestion & Management*,  
Guillaume de Lacoste Lareymondie (ed), Paris: Eyrolles, 197-219.

Kets de Vries, Manfred F.R. (2007)  
"Interview met Manfred Kets de Vries," in *Hofnar en Schatbewaarder: Tien Leiders  
over Executive Coaching*, Ben van Baaren; Marius Frank; Frans Gosses; Peter  
Idenburg; Rob Mommers (eds.), Zeist, ABC-Associatie van Business Coaches,  
Coaching in Leadership, 14-24.

### **Working Papers**

KETS DE VRIES Manfred  
Leadership Coaching and Organisational Transformation: Effectiveness in a World of  
Paradoxes.  
INSEAD N° 2008/71/EFE. (see attached)

KETS DE VRIES Manfred F. R., FLORENT-TREACY Elizabeth, GUILLÉN RAMO  
Laura and KOROTOV Konstantin  
The Proof is in the Pudding: An Integrative, Psychodynamic Approach to Evaluating  
a Leadership Development Program.  
INSEAD N° 2008/38/EFE. (see attached)

KETS DE VRIES Manfred F.R., Pierre VRIGNAUD, Anupam AGRAWAL and  
Elizabeth FLORENT-TREACY  
Development and Application of the Leadership Archetype Questionnaire  
INSEAD N° 2007/40/EFE (see attached)

KETS DE VRIES Manfred, Pierre VRIGNAUD, Elizabeth FLORENT-TREACY and  
Konstantin KOROTOV  
INSEAD Global Leadership Centre - 360-degree Feedback Instruments: An Overview  
INSEAD N° 2007/01/EFE (see attached)